

**Thomas Pfeller**

**MBA PMP MCI Arb CCMP**

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29 Still Road South, #05-14

423937 Singapore

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- **Wide experience in oil and gas upstream and midstream**
  - **First-rate contract and project management skills**
  - **Efficient working style and time management**
  - **Excellent people management skills**
  - **History in automation, IT, software, satellite communication**
  - **Entrepreneurial spirit**
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### **Professional Experience**

**SIEMENS Singapore Oil and Gas Division**

**2015 on-going**

**Head of Claims and Contract Management**

- Overall responsible and implementation of change and claims management processes
  - Emergency support (hands on) for derailed projects with regards to contract and project management
  - Support during bid-phase and project start-up such as contract analysis and negotiation, risk analysis, setup of structure, stakeholder training, etc.
  - Strategy development and implementation of global contract management program for SIEMENS Oil and Gas division
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**SIEMENS SA Norway Oil and Gas Division**

**2013 until 2015**

**Senior Global Contract Manager**

- Emergency support (hands on) for derailed projects with regards to contract and project management
- Support during bid-phase and project start-up such as contract analysis and negotiation,

risk analysis, setup of structure, stakeholder training, etc.

- Strategy development and implementation of global contract management program for SIEMENS Oil and Gas division
  - Strategic advice and consulting for Siemens offices globally
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## **SIEMENS Romania and JCRC Romania**

**2009 until 2012**

**Senior Contract/Project Manager for consortium between Siemens Romania and JCRC** for an OMV PETROM SA outsourcing project within their E&P sector (including takeover of personnel)

- Sales process and bid calculation for consortium
- Negotiating with client and subsequent project award
- Takeover of assets and personnel (110 employees), set up of working point
- Responsible for maintenance of mechanical and electrical oil field equipment

## **Manager Operations SIEMENS Romania** (Head of Working Point "SIEMENS Brazi")

- Contract management
  - Converting Siemens Working Point (140 employees) at PETROM refinery into a project driven organisation
  - Main responsible for all SIEMENS projects inside the refinery
  - Responsibility for maintenance of electrical and automation equipment at PetroBrazi refinery
  - Winning major contracts for Siemens Oil and Gas Division
  - Project Management, Variation Order Management, Claim Management
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## **Consultant for ETM (a SIEMENS company) and Zydacron**

**2006 until 2009**

Freelance consultant in Oil&Gas and IT (customers included former employer ETM and Zydacron) mainly in the Middle East, Austria and Benelux.

- Participation in UAE projects such as MASDAR, Dubai World Central, Yas Island, Burj Khalifa, Habshan-Fujairah pipeline project
- Tender creation and contract negotiations
- Managing a large scale video communication project in The Netherlands
- Austrian solution partner for several international IT companies

- Business development and project management consultant for several international companies

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**Director Business Development (*Zydacron*)****2005 until 2006**

Zydacron is part of the Scotty Group, a company focusing on video and data communication. My role was the one of a Director of Business Development for video communication solutions targeting the health care IT market.

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**Head of Marketing and Business Development (*ETM*)****2001 until 2004**

Head of Business Development and Marketing for 7 offices in 4 countries. Responsible for traditional marketing, CI/CD, strategic marketing, developing new markets.

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**Regional Manager (*Scotty Group*)****1998 until 2001**

In charge of developing and managing the company's Asian reseller network from scratch with a main focus on China, Taiwan and South East Asia.

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**Education and Memberships**

**Engineering and Business Administration** at "University of Applied Science", Austria

**Executive MBA** at the "University of Leicester" in Leicester, England

**Construction Law and Dispute Resolution** at "Leeds Beckett University, England

**PMP** Project Management Professional from "PMI Project Management Institute"

**MCI Arb** - Member of the Chartered Institute of Arbitrators

**CCMP** Certified Contract Management Practitioner – IACCM International Association of Contract and Commercial Managers

**Oil and Gas Contracting** at IACCM – International Association of Contract and Commercial Managers

**Member of the Adjudication Society**

## Personal

- Born on the 5th of May 1968 in Vienna
- Citizenship: Austrian
- Fluent in English and German (German is mother tongue)
- Basic Romanian language skills

Thomas Pfeller

A handwritten signature in black ink, appearing to read 'Thomas Pfeller'.

January 2016